

ESEI Equipment Pricing

BRAND	CATEGORY	Manufacturer	SUBCATEGORY	PRODUCT DESCRIPTION	PART NUMBER	MSRP or List Price	DISCOUNT % OFF MSRP	DIR CUSTOMER PRICE*
Radwin	Wireless Equipment	Radwin	Base Station HPMP 5000 Radios	JET DUO Model MIMO 2x2 base station radios support 256QAM and up to 1500Mbps net aggregate throughput.	RW-5PG5-0655	\$7,600.00	10.00%	\$6,891.30
Radwin	Wireless Equipment	Radwin	Base Station HPMP 5000 Radios	RADWIN JET PRO MIMO 2x2 base station radios support 256QAM and up to 750Mbps net aggregate throughput.	RW-5BG5-0650	\$6,550.00	10.00%	\$5,939.21
Radwin	Wireless Equipment	Radwin	Base Station HPMP 5000 Radios	RADWIN JET AIR Model MIMO 2x2 base station radios support 256QAM and up to 500Mbps net aggregate throughput.	RW-5AC5-0658	\$2,220.00	10.00%	\$2,012.99
Radwin	Wireless Equipment	Radwin	Subscriber Radios	RADWIN SU AIR Model MIMO 2x2 subscriber unit radios (part of RADWIN 5000 HPMP Portfolio) support 256QAM.	RW-5HC5-0A58	\$170.00	10.00%	\$154.15
Radwin	Wireless Equipment	Radwin	Subscriber Radios	RADWIN SU PRO Model MIMO 2x2 subscriber unit radios (part of RADWIN 5000 HPMP Portfolio) 250 MBPS Throughout.	RW-5H01-0P58	\$420.00	10.00%	\$380.84
Radwin	Wireless Equipment	Radwin	Subscriber Radios	RADWIN SU PRO Model MIMO 2x2 subscriber unit radios (part of RADWIN 5000 HPMP Portfolio) 500 MBPS Throughout.	RW-5H01-0P58	\$525.00	10.00%	\$476.04
Radwin	Wireless Equipment	Radwin	SW Licenses Keys for 5000 Radios	MaxSU/HBS-MS/128	RW-9933-1628	\$1,100.00	10.00%	\$997.43
Radwin	Wireless Equipment	Radwin	SW Licenses Keys for 5000 Radios	CAPACITY/S0001/HSU/100M-250M	RW-9961-0001	\$110.00	10.00%	\$99.74
Radwin	Wireless Equipment	Radwin	SW Licenses Keys for 5000 Radios	CAPACITY/S0002/SU/100M-250M	RW-9961-0002	\$110.00	10.00%	\$99.74
Radwin	Wireless Equipment	Radwin	SW Licenses Keys for 5000 Radios	CAPACITY/S0510/HSU/5M-10M	RW-9961-0510	\$82.00	10.00%	\$74.35
Radwin	Wireless Equipment	Radwin	SW Licenses Keys for 5000 Radios	CAPACITY/S0525/HSU/5M-25M	RW-9961-0525	\$220.00	10.00%	\$199.49
Radwin	Wireless Equipment	Radwin	SW Licenses Keys for 5000 Radios	CAPACITY/S1025/HSU/10M-25M	RW-9961-1025	\$110.00	10.00%	\$99.74
Radwin	Wireless Equipment	Radwin	SW Licenses Keys for 5000 Radios	CAPACITY/S1050/HSU/10M-50M	RW-9961-1050	\$240.00	10.00%	\$217.62

Radwin	Wireless Equipment	Radwin	SW Licenses Keys for 5000 Radios	CAPACITY/S2500/HSU&SU/25M-100M	RW-9961-2500	\$220.00	10.00%	\$199.49
Radwin	Wireless Equipment	Radwin	SW Licenses Keys for 5000 Radios	CAPACITY/S2502/SU/25M-250M	RW-9961-2502	\$330.00	10.00%	\$299.23
Radwin	Wireless Equipment	Radwin	SW Licenses Keys for 5000 Radios	CAPACITY/S2550/HSU&SU/25M-50M	RW-9961-2550	\$110.00	10.00%	\$99.74
Radwin	Wireless Equipment	Radwin	SW Licenses Keys for 5000 Radios	CAPACITY/S5000/HSU&SU/50M-100M	RW-9961-5000	\$125.00	10.00%	\$113.34
Radwin	Wireless Equipment	Radwin	SW Licenses Keys for 5000 Radios	CAPACITY/S5002/SU/50M-250M	RW-9961-5002	\$250.00	10.00%	\$226.69
Radwin	Wireless Equipment	Radwin	SW Licenses Keys for 5000 Radios	ENCRYPTION/HSU/AES256	RW-9970-0256	\$440.00	10.00%	\$398.97
Radwin	Wireless Equipment	Radwin	SW Licenses Keys for 5000 Radios	ENCRYPTION/HBS/AES256	RW-9970-1256	\$1,320.00	10.00%	\$1,196.91
Radwin	Wireless Equipment	Radwin	SW Licenses Keys for 5000 Radios	CAPACITY/B01C5/JET-AIR/250M-500M	RW-9971-01C5	\$1,045.00	10.00%	\$947.55
Radwin	Wireless Equipment	Radwin	SW Licenses Keys for 5000 Radios	CAPACITY/B2550/HBS/25M-50M	RW-9971-2550	\$475.00	10.00%	\$430.71
Radwin	Wireless Equipment	Radwin	Base Station PTP 2000 Radios	RADWIN 2000 Alpha Model MIMO 2x2 radios support up to 50Mbps net aggregate throughput.	RW-2050-6H50	\$430.00	10.00%	\$389.90
Radwin	Wireless Equipment	Radwin	Base Station PTP 2000 Radios	RADWIN 2000 Alpha Model MIMO 2x2 radios support up to 500Mbps net aggregate throughput.	RW-2050-6HC5	\$525.00	10.00%	\$476.04
Radwin	Wireless Equipment	Radwin	Base Station PTP 2000 Radios	RADWIN 2000 D Plus MIMO 2x2 radios support up to 750Mbps net aggregate throughput.	RW-2050-D100	\$1,750.00	10.00%	\$1,586.81
Radwin	Wireless Equipment	Radwin	SW Licenses Keys for 2000 Radios	ENCRYPTION/ODU/AES256	RW-9950-0256	\$450.00	10.00%	\$408.04
Radwin	Wireless Equipment	Radwin	SW Licenses Keys for 2000 Radios	CAPACITY/P0001/B-Series/100M-200M	RW-9951-0001	\$240.00	10.00%	\$217.62
Radwin	Wireless Equipment	Radwin	SW Licenses Keys for 2000 Radios	CAPACITY/P1025/A-Series/10M-25M	RW-9951-1025	\$120.00	10.00%	\$108.81

Radwin	Wireless Equipment	Radwin	SW Licenses Keys for 2000 Radios	CAPACITY/P1050/A-Series/10M-50M	RW-9951-1050	\$220.00	10.00%	<i>\$199.49</i>
Radwin	Wireless Equipment	Radwin	SW Licenses Keys for 2000 Radios	CAPACITY/P2550/A-Series/25M-50M	RW-9951-2550	\$120.00	10.00%	<i>\$108.81</i>
Radwin	Wireless Equipment	Radwin	SW Licenses Keys for 2000 Radios	CAPACITY/P5000/A&B-Series/50M-100M	RW-9951-5000	\$120.00	10.00%	<i>\$108.81</i>
Radwin	Wireless Equipment	Radwin	SW Licenses Keys for 2000 Radios	CAPACITY/P5001/B-Series/50M-200M	RW-9951-5001	\$360.00	10.00%	<i>\$326.43</i>
Radwin	Wireless Equipment	Aviat	SW Licenses Keys for 2000 Radios	CAPACITY/P5001/Alpha-Series/50M-250M	RW-9952-5001	\$250.00	10.00%	<i>\$226.69</i>
Aviat Networks	Wireless Equipment	Aviat	Eclipse IRU600 All-Indoor Microwave Radio.	For 6GHz, 11GHz, 6 & 11GHz Multi-Band Licensed Operation. MHSB-SD, with Network Cards, Protection Units, <u>licensing software keys.</u>	EV206-AMT-AM0-4100000	\$45,937.00	35.00%	<i>\$30,082.99</i>
Aviat Networks	Wireless Equipment	Aviat	Eclipse Rack and Accessories	Installation aluminum racks, breaker panels, breakers, alarm I/O and cables, ethernet cables, power rectifiers and battery chargers, back-up batteries, DC-to-DC converters, and DC Cables	179-530107-0113	\$3,650.00	10.00%	<i>\$3,309.64</i>
Aviat Networks	Wireless Equipment	Aviat	Eclipse Antenna & Accessories	6 ft. antenna L6/U6 GHZ, rectangular interface 5.925-7.125 GHZ, Radome	AND-VHLP3-6W-GTU	\$1,964.00	10.00%	<i>\$1,780.86</i>
Aviat Networks	Wireless Equipment	Aviat	WTM All-Outdoor Radio	For 6GHz, 11GHz, 18GHz, 23GHz, 38GHz, 80GHz, Dual Band 11/80GHz, 18/80GHz, 23/80GHz, Layer 1 Link Aggregation (L1LA) for 2+0 Licensed Operation w/software license keys	M-W41-11	\$15,044.00	35.00%	<i>\$9,851.94</i>
Aviat Networks	Wireless Equipment	Aviat	WTM Antenna & Accessories	Mounts, brackets, waveguide, connectors, boots, hanger Kits, installation hardware, surge suppressors, SFP's, PoE Injectors, RF couplers, and antennas	AND-VHLP2-23-GTU	\$256.85	10.00%	<i>\$232.90</i>
Aviat Networks	Wireless Equipment	Aviat	CTR8740 Transport Router	Including Plug in Cards and Software License Keys for NP and HA Configurations, Carrier Ethernet or MPLS Functionality.	CTE-740-002	\$7,891.00	25.00%	<i>\$5,962.64</i>
Aviat Networks	Wireless Equipment	Aviat	CTR8740 Router Accessories	Including power protector module, power supply, power cord, fiber optic cables, SFPs, CAT5 cables, PoE power supply.	Various	\$1,369.00	10.00%	<i>\$1,241.34</i>

Datto (Kaseya Company)	Networking Equipment	Datto	Access Points	Access Point w/3 Year Subscription	AP440 - For up to 150 users measured concurrently with 5 Mbps of TCP traffic	\$434.00	10.00%	\$393.53
Datto (Kaseya Company)	Networking Equipment	Datto	Access Points	Access Point w/3 Year Subscription	AP840 - 250+ measured concurrently with 5Mbps of TCP traffic	\$734.00	10.00%	\$665.55
Datto (Kaseya Company)	Networking Equipment	Datto	Access Points	Access Point w/3 Year Subscription	AP840E - 250+ measured concurrently with 5Mbps of TCP traffic. Extended Coverage	\$834.00	10.00%	\$756.23
Datto (Kaseya Company)	Networking Equipment	Datto	Access Points - Options	Patch Antenna for 840E	24805045-DP460	\$299.00	10.00%	\$271.12
Datto (Kaseya Company)	Networking Equipment	Datto	Access Points - Options	DC Power Supply for AP440	DC30-12V-US	\$20.00	10.00%	\$18.14
Datto (Kaseya Company)	Networking Equipment	Datto	Access Points - Options	DC Power Supply for AP840	DC30-48V-US	\$25.00	10.00%	\$22.67
Datto (Kaseya Company)	Networking Equipment	Datto	Access Points - Options	1GbE PoE Injector	DNW-POE1-US	\$30.00	10.00%	\$27.20
Datto (Kaseya Company)	Networking Equipment	Datto	Access Points - Options	2.5GbE PoE Injector	POE30-56V-US	\$50.00	10.00%	\$45.34
Datto (Kaseya Company)	Networking Equipment	Datto	Network Switch	8xGigE Ports Switch w/3 Year Subscription	DSW100-8P-2G	\$434.00	10.00%	\$393.53
Datto (Kaseya Company)	Networking Equipment	Datto	Network Switch	24xGigE Ports Switch w/3 Year Subscription	DSW100-24P-4X	\$1,134.00	10.00%	\$1,028.25
Datto (Kaseya Company)	Networking Equipment	Datto	Network Switch	48xGigE Ports Switch w/3 Year Subscription	DSW100-48P-4X	\$2,134.00	10.00%	\$1,935.00
Datto (Kaseya Company)	Networking Equipment	Datto	Network Switch	8x2.5GigE Ports Switch w/3 Year Subscription	DSW250-8P-2X	\$934.00	10.00%	\$846.90
Datto (Kaseya Company)	Networking Equipment	Datto	Network Switch - Options	Multimode Fiber Optic Transceiver - 1 GB Speed	DNW-SFP-1 GB-SX	\$39.00	10.00%	\$35.36
Datto (Kaseya Company)	Networking Equipment	Datto	Network Switch - Options	Multimode Fiber Optic Transceiver - 10 GB Speed	DNW-SFP-10 GB-SR	\$79.00	10.00%	\$71.63
Datto (Kaseya Company)	Networking Equipment	Datto	Network Switch - Options	Singlemode Fiber Optic Transceiver - 1 GB Speed	DNW-SFP-1 GB-LX	\$59.00	10.00%	\$53.50

Datto (Kaseya Company)	Networking Equipment	Datto	Network Switch - Options	Singlemode Fiber Optic Transceiver - 10 GB Speed	DNW-SFP-10 GB-LR	\$99.00	10.00%	\$89.77
Datto (Kaseya Company)	Networking Equipment	Datto	Secure Edge Router w/LTE Failover	Integrated Router/Firewall appliance w/3-yr. subscription.	DNA-XX5	\$1,659.00	10.00%	\$1,504.30
Datto (Kaseya Company)	Networking Equipment	Datto	Secure Edge Router w/LTE Failover - Options	DNA External Indoor Antenna w/20 ft. cable	DNA-EXT-IN-20	\$199.00	10.00%	\$180.44
Datto (Kaseya Company)	Networking Equipment	Datto	Secure Edge Router w/LTE Failover - Options	DNA External Indoor Antenna w/50 ft. cable	DNA-EXT-IN-50	\$279.00	10.00%	\$252.98
Datto (Kaseya Company)	Networking Equipment	Datto	Secure Edge Router w/LTE Failover - Options	DNA External Indoor Antenna w/100 ft. cable	DNA-EXT-IN-100	\$349.00	10.00%	\$316.46
Datto (Kaseya Company)	Networking Equipment	Datto	Secure Edge Router w/LTE Failover - Options	DNA External Outdoor Antenna w/20 ft. cable	DNA-EXT-OUT-20	\$299.00	10.00%	\$271.12
Datto (Kaseya Company)	Networking Equipment	Datto	Secure Edge Router w/LTE Failover - Options	DNA External Outdoor Antenna w/20 ft. cable	DNA-EXT-OUT-50	\$399.00	10.00%	\$361.79
Datto (Kaseya Company)	Networking Equipment	Datto	Secure Edge Router w/LTE Failover - Options	DNA External Outdoor Antenna w/20 ft. cable	DNA-EXT-OUT-100	\$499.00	10.00%	\$452.47
Unitrends (Kaseya Company)	Data Storage Equipment	Datto	Backup Appliance	4TB Capacity with 1-Yr. Cloud Retention. 3 Year/Monthly Subscription	9004	\$526.00	10.00%	\$476.95
Unitrends (Kaseya Company)	Data Storage Equipment	Datto	Backup Appliance	8TB Capacity with 1-Yr. Cloud Retention. 3 Year/Monthly Subscription	9008	\$928.00	10.00%	\$841.46
Unitrends (Kaseya Company)	Data Storage Equipment	Datto	Backup Appliance	16TB Capacity with 1-Yr. Cloud Retention. 3 Year/Monthly Subscription	9016S	\$1,676.00	10.00%	\$1,519.71
Unitrends (Kaseya Company)	Data Storage Equipment	Datto	Backup Appliance	24TB Capacity with 1-Yr. Cloud Retention. 3 Year/Monthly Subscription	9024S	\$2,703.00	10.00%	\$2,450.95
Arcserve	Data Backup	StorageCraft	Software	ShadowProtect SPX Server(Windows) - Qty 1-9	XSXW00USPS0100ZZZ	\$1,095.00	15.00%	\$937.73
Arcserve	Data Backup	StorageCraft	Software	ShadowProtect SPX Server(Windows) - Maint - 1Yr - Qty 1-9	XSXW00USMS011YZZZ	\$262.80	15.00%	\$225.06
Arcserve	Data Backup	StorageCraft	Software	ShadowProtect SPX Server(Windows) - Support - 1Yr - Qty 1-9	XSXW00USSS011YZZZ	\$164.25	15.00%	\$140.66

Arcserve	Data Backup	StorageCraft	Software	ShadowProtect SPX Virtual Desktop (Windows-Virtual) - 6pk	KXWK00USPS0600ZZZ	\$256.36	15.00%	\$219.54
Arcserve	Data Backup	StorageCraft	Software	ShadowProtect SPX Virtual Desktop (Windows-Virtual) - Maint - 6pk - 1Yr	KXWK00USMS061YZZZ	\$51.27	15.00%	\$43.91

ESEI Services Pricing		
Related Services	MSRP	DIR Customer Discount from MSRP [or Firm Fixed Price]
Wireless Project Management	\$200.00/hr.	15%
Wireless Configuration and Test	\$175.00/hr.	15%
Wireless Repair and Maintenance	\$150.00/hr.	15%
Wireless Installation	\$150.00/hr.	15%
Antenna installation and alignment	\$250.00/hr.	15%
Network Equipment Project Management	\$200.00/hr.	15%
Network Equipment Installation	\$150.00/hr.	15%
Network Equipment Maintenance	\$150.00/hr.	15%
Network Equipment Technical Support	\$150.00/hr.	15%
Data Backup Appliance Project Management	\$200.00/hr.	15%
Data Backup Appliance Installation	\$150.00/hr.	15%
Data Backup Appliance Maintenance	\$150.00/hr.	15%
Data Backup Appliance Technical Support	\$150.00/hr.	15%
Data Backup Software Project Management	\$200.00/hr.	15%
Data Backup Software Installation	\$150.00/hr.	15%
Data Backup Software Maintenance	\$150.00/hr.	15%
Data Backup Software Technical Support	\$150.00/hr.	15%

ESEI Volume Discounts			
BRAND NAME	BY QUANTITY	FREQUENCY	ADDITIONAL DISCOUNT
Radwin	5-10 units	Per Order	add 1.00%
Radwin	10-20 units	Per Order	add 2.00%
Radwin	30+ units	Per Order	add 2.5%
Datto (Kaseya Company)	5-10 units	Per Order	add 1.00%
Datto (Kaseya Company)	10-20 units	Per Order	add 2.00%
Datto (Kaseya Company)	30+ units	Per Order	add 2.5%
Unitrends (Kaseya Company)	2-5 units	Per Order	add 1.00%
Unitrends (Kaseya Company)	6-9 units	Per Order	add 2.00%
Unitrends (Kaseya Company)	10+ units	Per Order	add 2.5%
Arcserve	10-49 units	Per Order	add 1.00%
Arcserve	50-99units	Per Order	add 2.00%
Arcserve	100+ units	Per Order	add 2.5%

Notes:

**All pricing is subject to change.
Customer Pricing includes DIR Contract fee**